

Woodbury

+ 7.2%

Change in
New Listings

+ 43.4%

Change in
Closed Sales

+ 12.6%

Change in
Median Sales Price

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	83	89	+ 7.2%	1,873	1,927	+ 2.9%
Closed Sales	106	152	+ 43.4%	1,448	1,436	-0.8%
Median Sales Price*	\$300,000	\$337,903	+ 12.6%	\$310,652	\$325,000	+ 4.6%
Average Sales Price*	\$318,423	\$351,894	+ 10.5%	\$331,804	\$339,078	+ 2.2%
Price Per Square Foot*	\$140	\$147	+ 5.0%	\$137	\$143	+ 4.5%
Percent of Original List Price Received*	97.9%	98.2%	+ 0.3%	98.5%	98.9%	+ 0.4%
Days on Market Until Sale	49	57	+ 16.3%	54	46	-14.8%
Inventory of Homes for Sale	234	277	+ 18.4%	--	--	--
Months Supply of Inventory	1.8	2.1	+ 16.7%	--	--	--

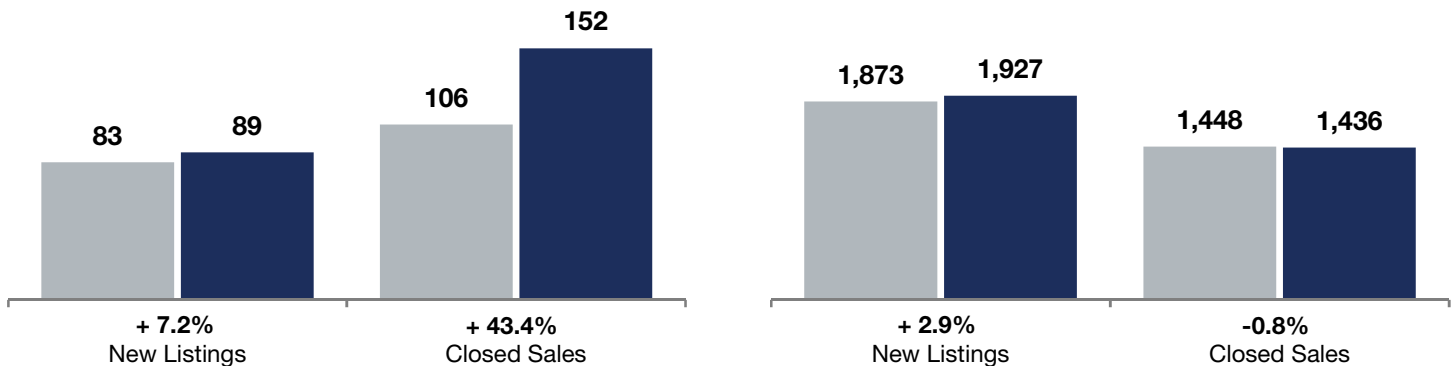
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

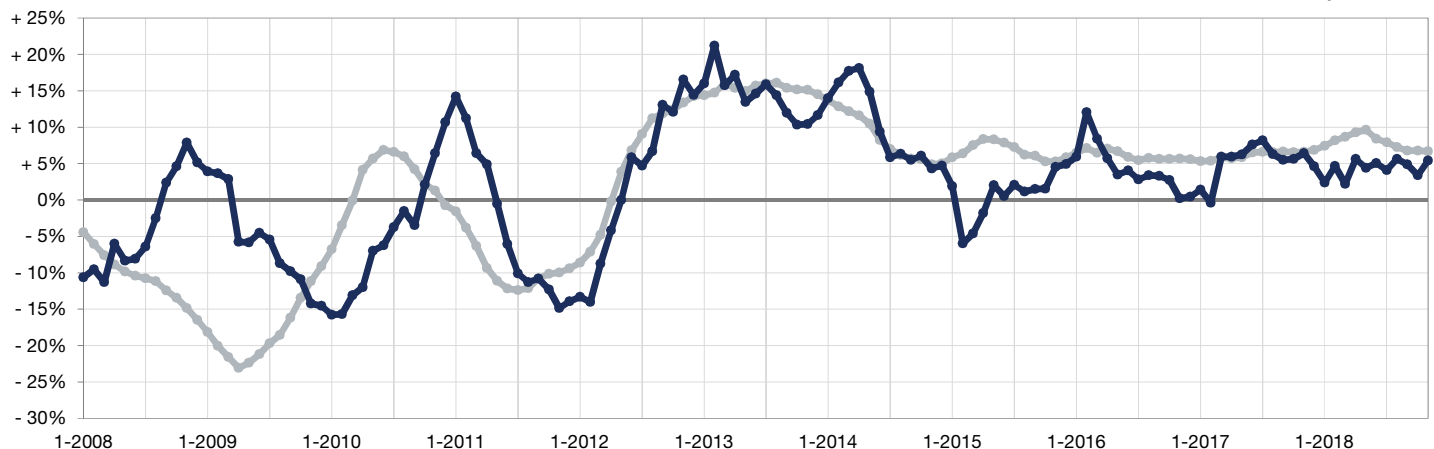
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Woodbury —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.