

Zimmerman

+ 25.0% + 8.3% - 6.7%

	Change in New Listings		Change in Closed Sales		Change in Median Sales Price	
	2025	2026	2025	2026	2025	2026
New Listings	24	30	+ 25.0%	294	323	+ 9.9%
Closed Sales	12	13	+ 8.3%	194	192	-1.0%
Median Sales Price*	\$375,000	\$350,000	-6.7%	\$352,782	\$351,122	-0.5%
Average Sales Price*	\$381,617	\$379,223	-0.6%	\$393,555	\$383,671	-2.5%
Price Per Square Foot*	\$166	\$189	+ 13.7%	\$191	\$200	+ 5.1%
Percent of Original List Price Received*	97.5%	97.7%	+ 0.2%	98.7%	97.7%	-1.0%
Days on Market Until Sale	59	64	+ 8.5%	47	49	+ 4.3%
Inventory of Homes for Sale	37	53	+ 43.2%	--	--	--
Months Supply of Inventory	2.4	3.3	+ 37.5%	--	--	--

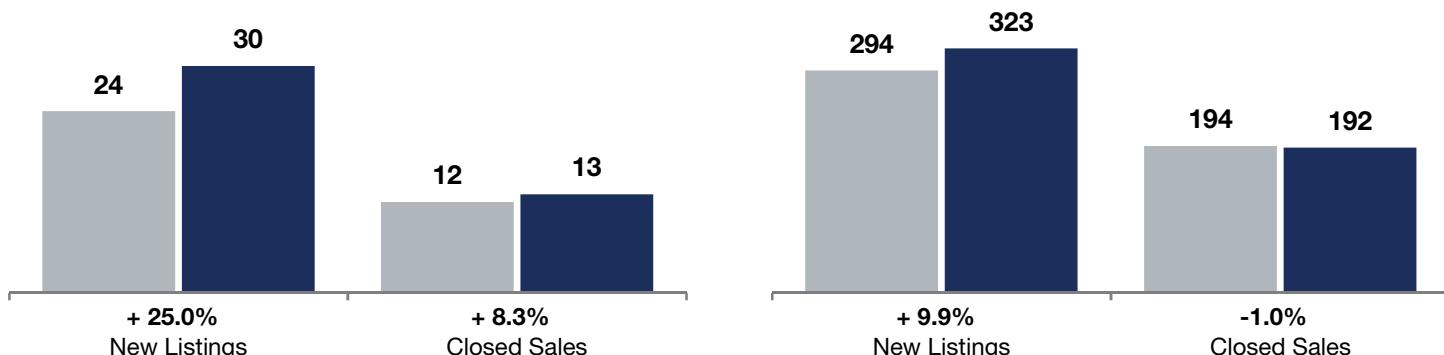
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2025 ■ 2026

Rolling 12 Months

■ 2025 ■ 2026



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region

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** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.