

| + 57.1% | + 10.0% | + 6.7% | |
|--------------|--------------|-----------------|--|
| Change in | Change in | Change in | |
| lew Listings | Closed Sales | Median Sales Pr | |

Zimmerman

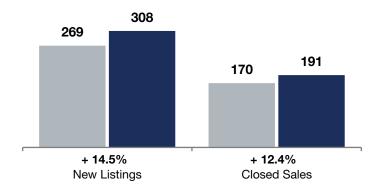
| | | June | | | Rolling 12 Months | | |
|--|-----------|-----------|---------|-----------|--------------------------|---------|--|
| | 2024 | 2025 | +/- | 2024 | 2025 | +/- | |
| New Listings | 28 | 44 | + 57.1% | 269 | 308 | + 14.5% | |
| Closed Sales | 20 | 22 | + 10.0% | 170 | 191 | + 12.4% | |
| Median Sales Price* | \$372,500 | \$397,470 | + 6.7% | \$365,667 | \$349,500 | -4.4% | |
| Average Sales Price* | \$435,758 | \$417,724 | -4.1% | \$388,378 | \$384,755 | -0.9% | |
| Price Per Square Foot* | \$204 | \$196 | -3.8% | \$193 | \$191 | -1.1% | |
| Percent of Original List Price Received* | 99.4% | 100.9% | + 1.5% | 99.6% | 98.2% | -1.4% | |
| Days on Market Until Sale | 47 | 59 | + 25.5% | 39 | 50 | + 28.2% | |
| Inventory of Homes for Sale | 44 | 48 | + 9.1% | | | | |
| Months Supply of Inventory | 3.2 | 3.0 | -6.3% | | | | |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









Change in Median Sales Price from Prior Year (6-Month Average)** 16-County Twin Cities Region Zimmerman ** 20% + 20%

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.