

Zumbrota

+ 16.7%

Change in
New Listings

- 20.0%

Change in
Closed Sales

- 36.4%

Change in
Median Sales Price

November

Year to Date

	2017	2018	+ / -	2017	2018	+ / -
New Listings	6	7	+ 16.7%	60	98	+ 63.3%
Closed Sales	5	4	-20.0%	36	48	+ 33.3%
Median Sales Price*	\$265,000	\$168,450	-36.4%	\$190,000	\$198,700	+ 4.6%
Average Sales Price*	\$243,125	\$181,975	-25.2%	\$206,291	\$211,104	+ 2.3%
Price Per Square Foot*	\$110	\$113	+ 2.5%	\$101	\$118	+ 16.5%
Percent of Original List Price Received*	94.1%	94.7%	+ 0.6%	97.0%	96.5%	-0.5%
Days on Market Until Sale	90	59	-34.4%	87	56	-35.6%
Inventory of Homes for Sale	99	129	+ 30.3%	--	--	--
Months Supply of Inventory	27.2	27.6	+ 1.5%	--	--	--

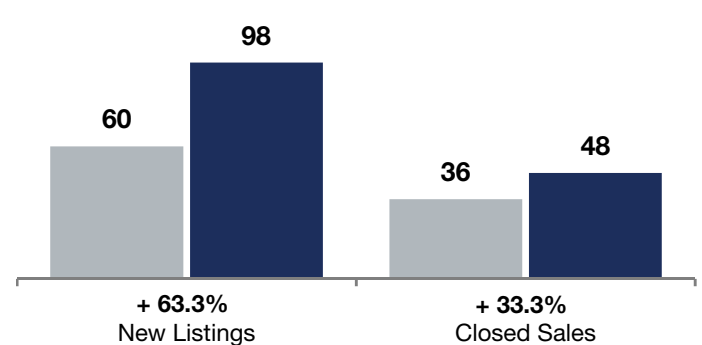
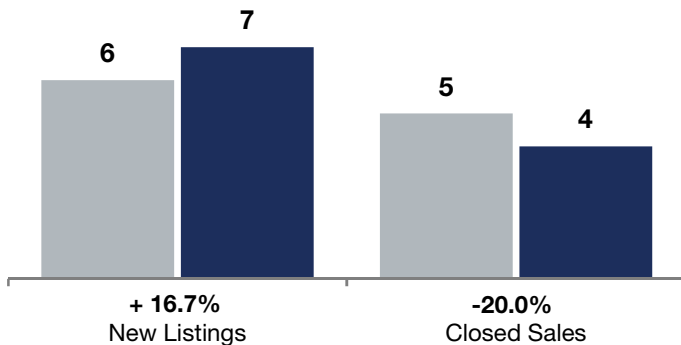
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2017 ■ 2018

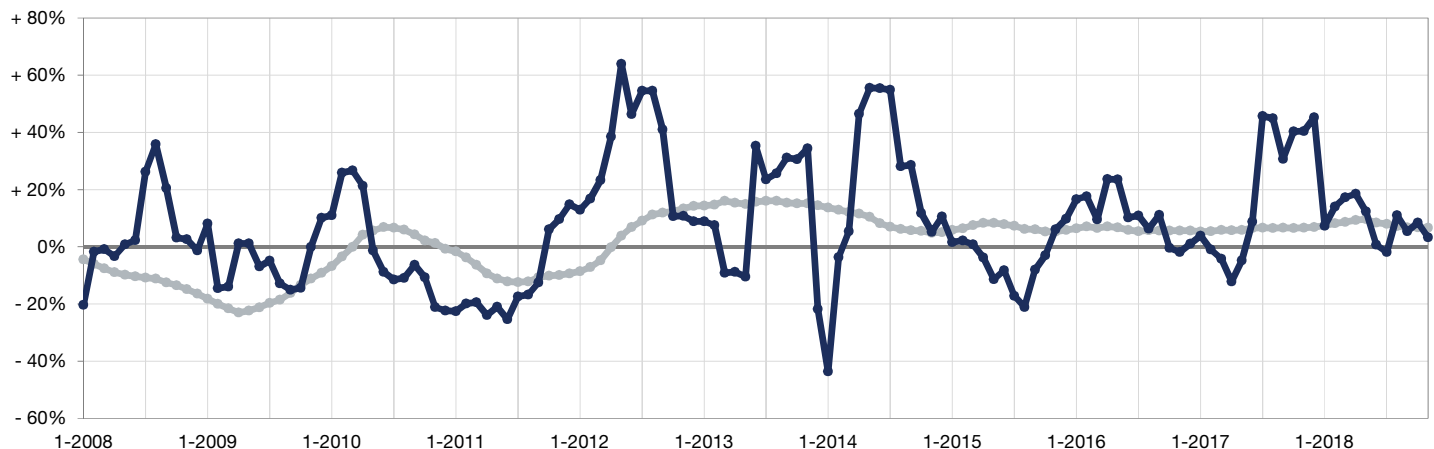
Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
Zumbrota — Zumbrota



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.