Local Market Update – September 2026

A RESEARCH TOOL PROVIDED BY **MINNEAPOLIS AREA REALTORS®**

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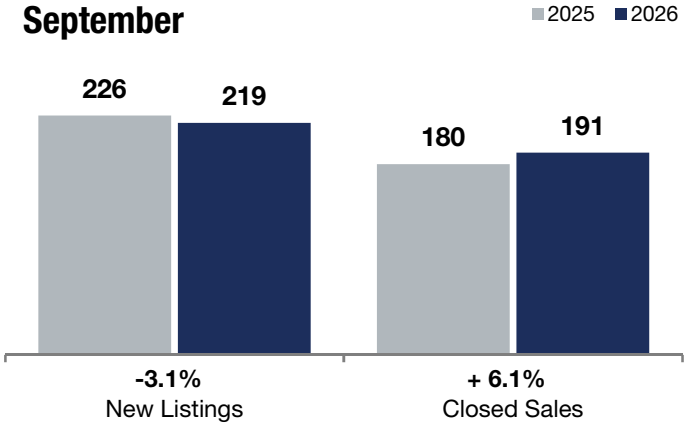
Brainerd MSA

- 3.1%	+ 6.1%	- 3.3%
Change in **New Listings**	Change in **Closed Sales**	Change in **Median Sales Price**

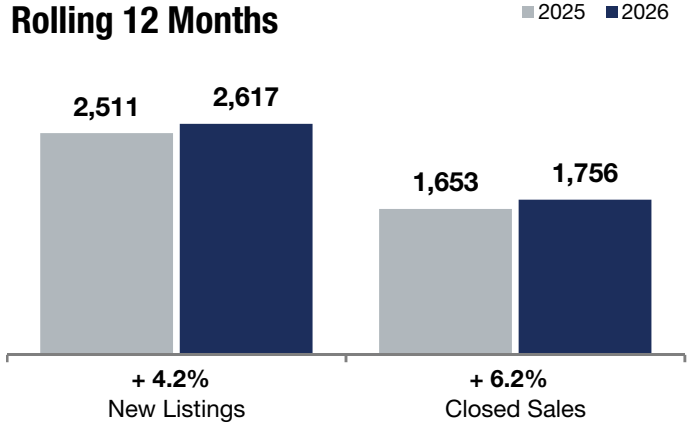
	September			Rolling 12 Months		
	2025	2026	+ / –	2025	2026	+ / –
New Listings	226	**219**	-3.1%	2,511	**2,617**	+ 4.2%
Closed Sales	180	**191**	+ 6.1%	1,653	**1,756**	+ 6.2%
Median Sales Price*	$387,500	**$374,900**	-3.3%	$365,000	**$375,000**	+ 2.7%
Average Sales Price*	$493,606	**$557,077**	+ 12.9%	$480,193	**$517,675**	+ 7.8%
Price Per Square Foot*	$287	**$290**	+ 1.1%	$264	**$270**	+ 2.4%
Percent of Original List Price Received*	95.8%	**95.4%**	-0.4%	96.5%	**95.9%**	-0.6%
Days on Market Until Sale	60	**73**	+ 21.7%	68	**79**	+ 16.2%
Inventory of Homes for Sale	724	**726**	+ 0.3%	--	--	--
Months Supply of Inventory	5.2	**5.0**	-3.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

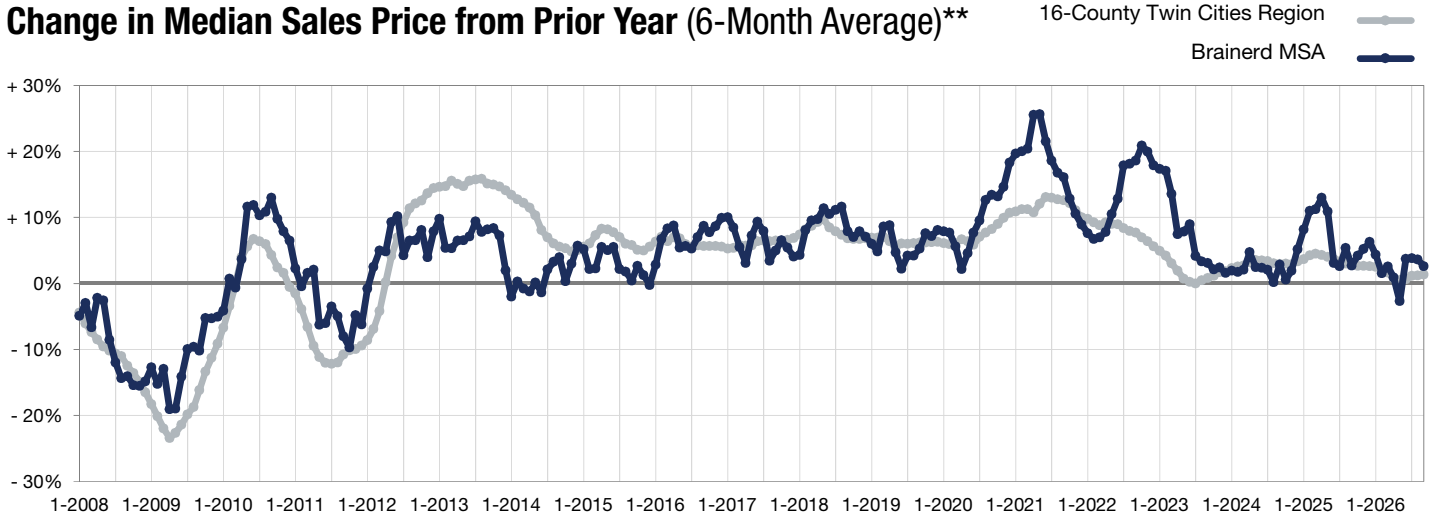
September



Rolling 12 Months



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.
This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

Current as of October 7, 2026. All data from NorthstarMLS. | Copyright ShowingTime Plus, LLC.