Local Market Update – September 2026

A RESEARCH TOOL PROVIDED BY **MINNEAPOLIS AREA REALTORS®**

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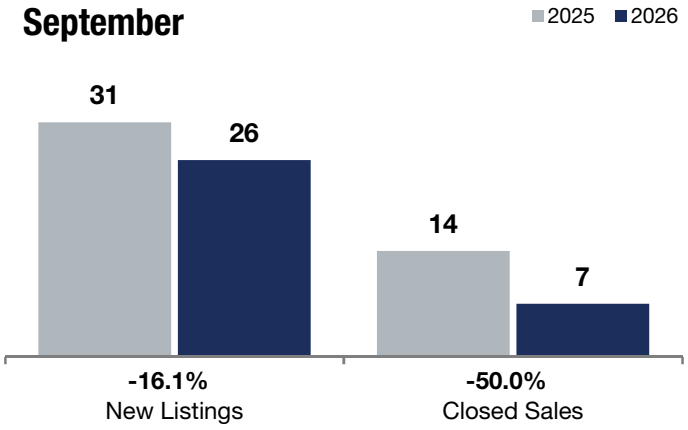
Ham Lake

- 16.1%	- 50.0%	+ 35.2%
Change in **New Listings**	Change in **Closed Sales**	Change in **Median Sales Price**

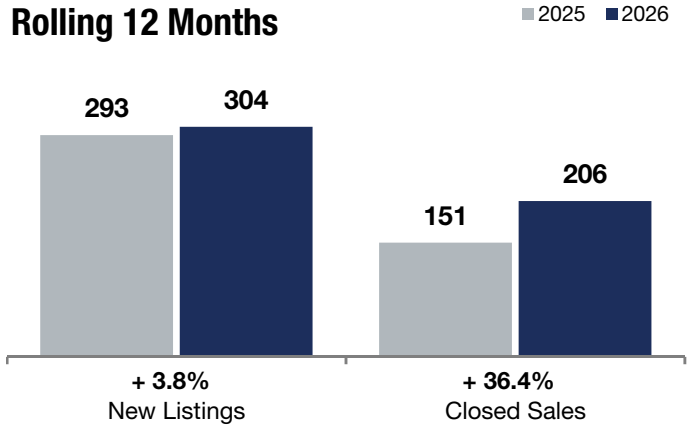
	September			Rolling 12 Months		
	2025	2026	+ / –	2025	2026	+ / –
New Listings	31	**26**	-16.1%	293	**304**	+ 3.8%
Closed Sales	14	**7**	-50.0%	151	**206**	+ 36.4%
Median Sales Price*	$414,250	**$560,000**	+ 35.2%	$520,000	**$549,950**	+ 5.8%
Average Sales Price*	$482,093	**$684,090**	+ 41.9%	$589,502	**$600,801**	+ 1.9%
Price Per Square Foot*	$213	**$245**	+ 15.3%	$209	**$217**	+ 3.8%
Percent of Original List Price Received*	96.3%	**96.1%**	-0.2%	98.2%	**96.8%**	-1.4%
Days on Market Until Sale	29	**62**	+ 113.8%	57	**63**	+ 10.5%
Inventory of Homes for Sale	69	**74**	+ 7.2%	--	--	--
Months Supply of Inventory	4.9	**4.4**	-10.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

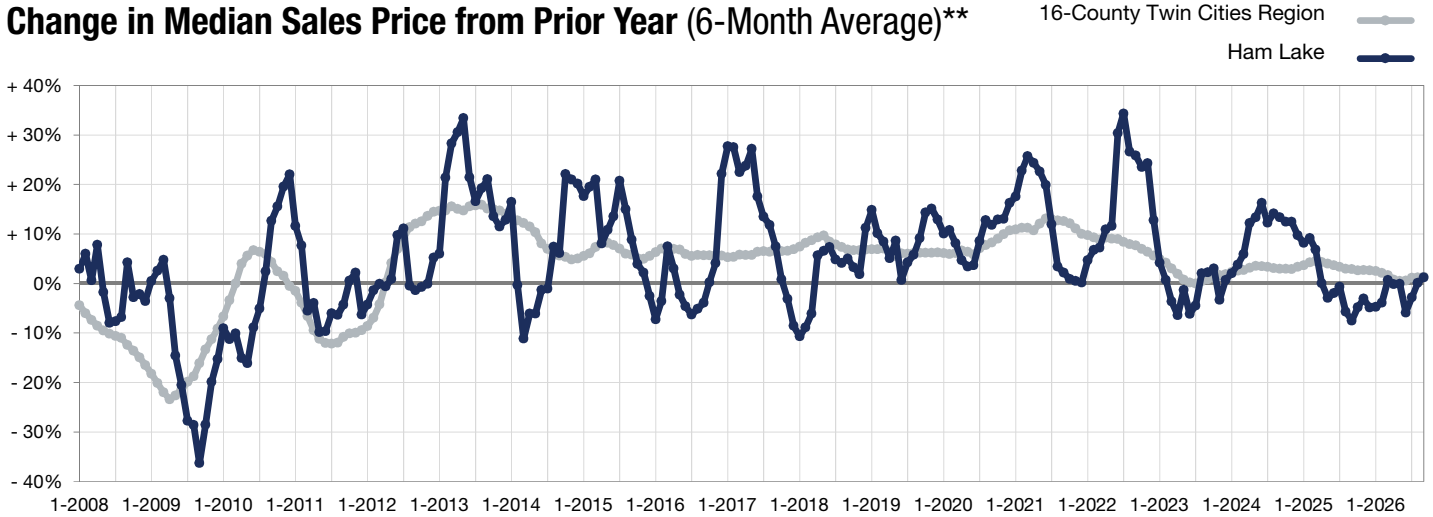
September



Rolling 12 Months



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.
This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

Current as of October 7, 2026. All data from NorthstarMLS. | Copyright ShowingTime Plus, LLC.