Local Market Update – September 2026

A RESEARCH TOOL PROVIDED BY **MINNEAPOLIS AREA REALTORS®**

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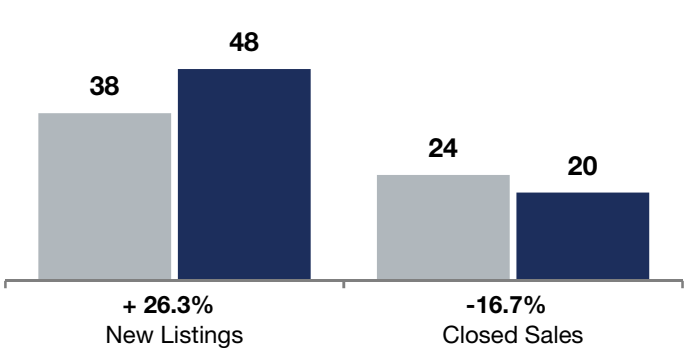
Waconia

+ 26.3%	- 16.7%	- 6.5%
Change in **New Listings**	Change in **Closed Sales**	Change in **Median Sales Price**

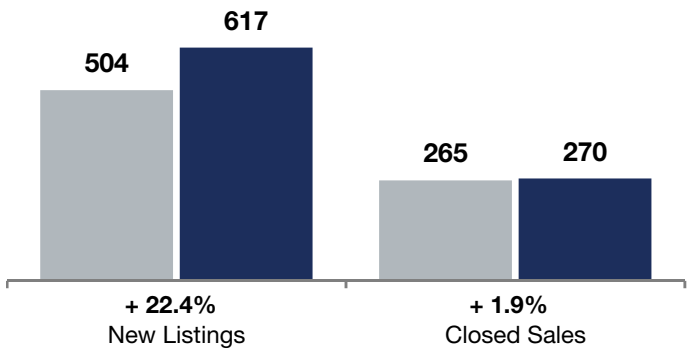
	September			Rolling 12 Months		
	2025	2026	+ / –	2025	2026	+ / –
New Listings	38	**48**	+ 26.3%	504	**617**	+ 22.4%
Closed Sales	24	**20**	-16.7%	265	**270**	+ 1.9%
Median Sales Price*	$532,343	**$497,500**	-6.5%	$480,000	**$475,000**	-1.0%
Average Sales Price*	$607,593	**$685,858**	+ 12.9%	$508,033	**$521,107**	+ 2.6%
Price Per Square Foot*	$216	**$267**	+ 23.7%	$213	**$222**	+ 3.8%
Percent of Original List Price Received*	96.5%	**98.3%**	+ 1.9%	98.4%	**98.1%**	-0.3%
Days on Market Until Sale	45	**34**	-24.4%	44	**49**	+ 11.4%
Inventory of Homes for Sale	65	**113**	+ 73.8%	--	--	--
Months Supply of Inventory	2.9	**4.6**	+ 58.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

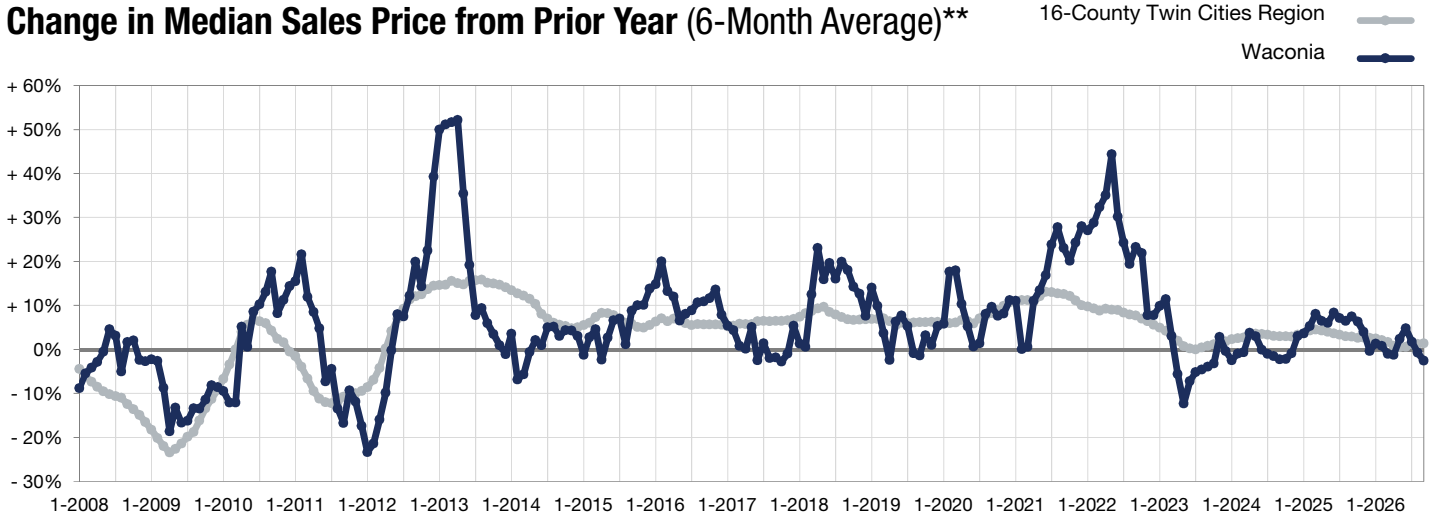
September



Rolling 12 Months



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.
This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

Current as of October 7, 2026. All data from NorthstarMLS. | Copyright ShowingTime Plus, LLC.