Local Market Update – September 2026

A RESEARCH TOOL PROVIDED BY **MINNEAPOLIS AREA REALTORS®**

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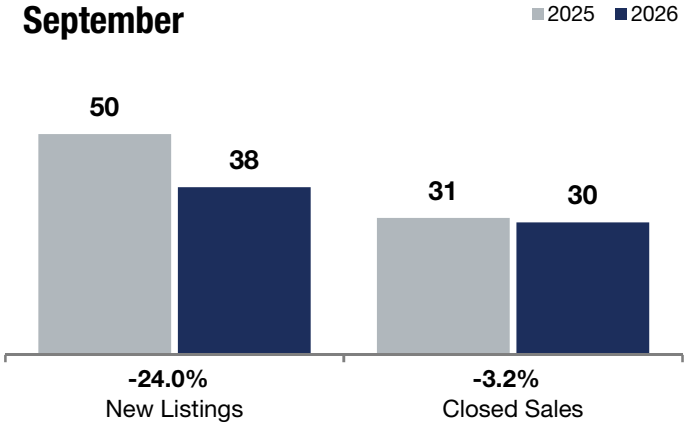
White Bear Lake

- 24.0%	- 3.2%	- 8.5%
Change in **New Listings**	Change in **Closed Sales**	Change in **Median Sales Price**

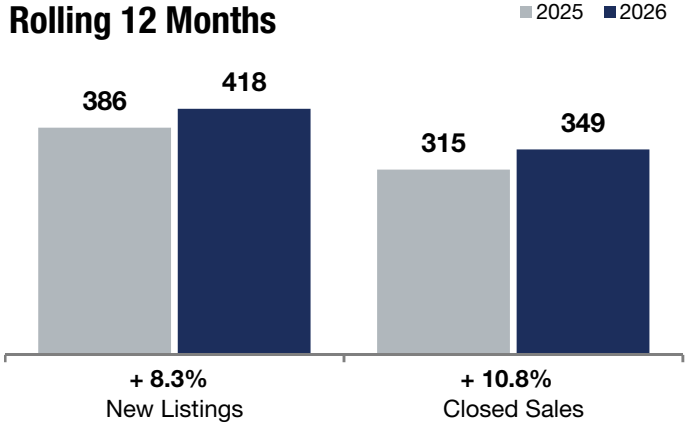
	September			Rolling 12 Months		
	2025	2026	+ / –	2025	2026	+ / –
New Listings	50	**38**	-24.0%	386	**418**	+ 8.3%
Closed Sales	31	**30**	-3.2%	315	**349**	+ 10.8%
Median Sales Price*	$379,980	**$347,500**	-8.5%	$360,000	**$365,000**	+ 1.4%
Average Sales Price*	$471,343	**$379,806**	-19.4%	$403,500	**$419,237**	+ 3.9%
Price Per Square Foot*	$247	**$238**	-3.5%	$221	**$231**	+ 4.6%
Percent of Original List Price Received*	99.2%	**98.8%**	-0.4%	99.6%	**99.5%**	-0.1%
Days on Market Until Sale	21	**36**	+ 71.4%	34	**40**	+ 17.6%
Inventory of Homes for Sale	74	**59**	-20.3%	--	--	--
Months Supply of Inventory	2.8	**2.0**	-28.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

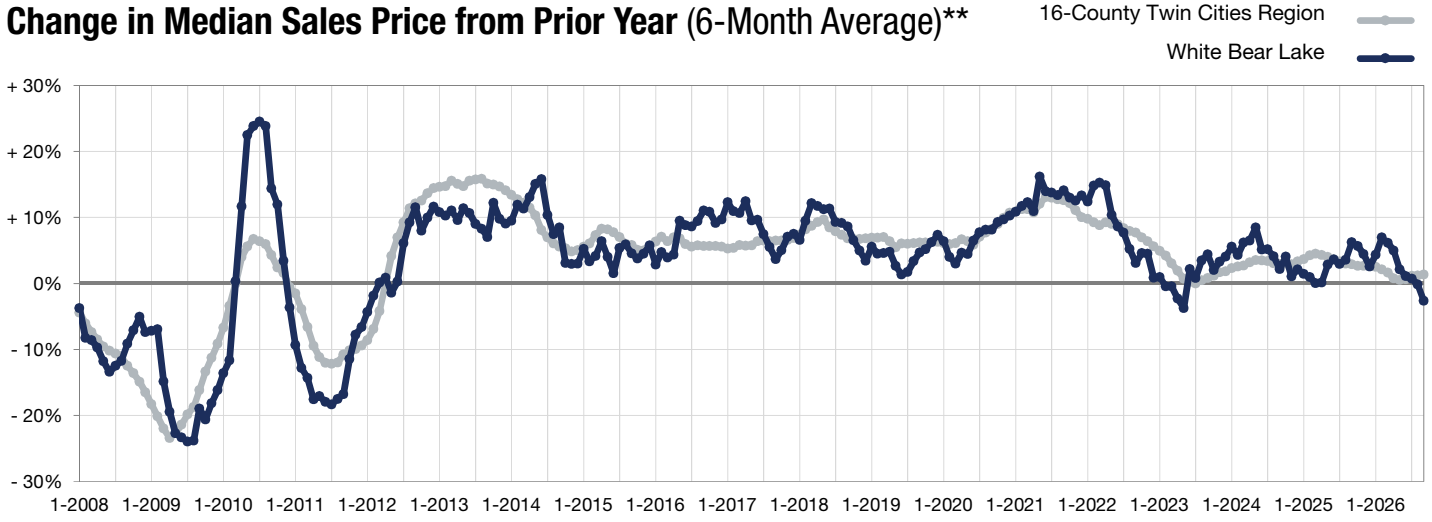
September



Rolling 12 Months



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.
This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

Current as of October 7, 2026. All data from NorthstarMLS. | Copyright ShowingTime Plus, LLC.