Local Market Update – September 2026

A RESEARCH TOOL PROVIDED BY **MINNEAPOLIS AREA REALTORS®**

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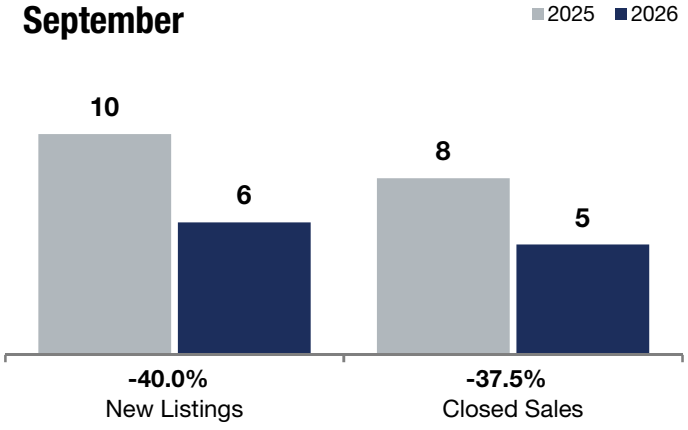
Willard-Hay

- 40.0%	- 37.5%	+ 5.0%
Change in **New Listings**	Change in **Closed Sales**	Change in **Median Sales Price**

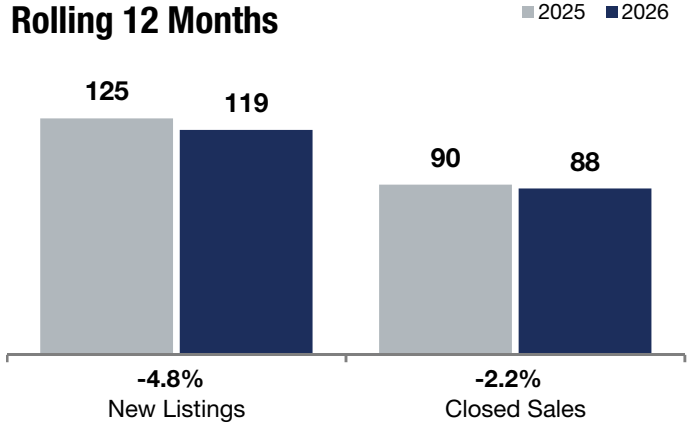
	September			Rolling 12 Months		
	2025	2026	+ / –	2025	2026	+ / –
New Listings	10	**6**	-40.0%	125	**119**	-4.8%
Closed Sales	8	**5**	-37.5%	90	**88**	-2.2%
Median Sales Price*	$314,250	**$330,000**	+ 5.0%	$262,000	**$247,500**	-5.5%
Average Sales Price*	$378,563	**$297,990**	-21.3%	$269,645	**$250,444**	-7.1%
Price Per Square Foot*	$163	**$144**	-11.4%	$161	**$157**	-2.5%
Percent of Original List Price Received*	104.5%	**95.6%**	-8.5%	100.9%	**96.9%**	-4.0%
Days on Market Until Sale	28	**50**	+ 78.6%	43	**47**	+ 9.3%
Inventory of Homes for Sale	23	**15**	-34.8%	--	--	--
Months Supply of Inventory	2.8	**2.1**	-25.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

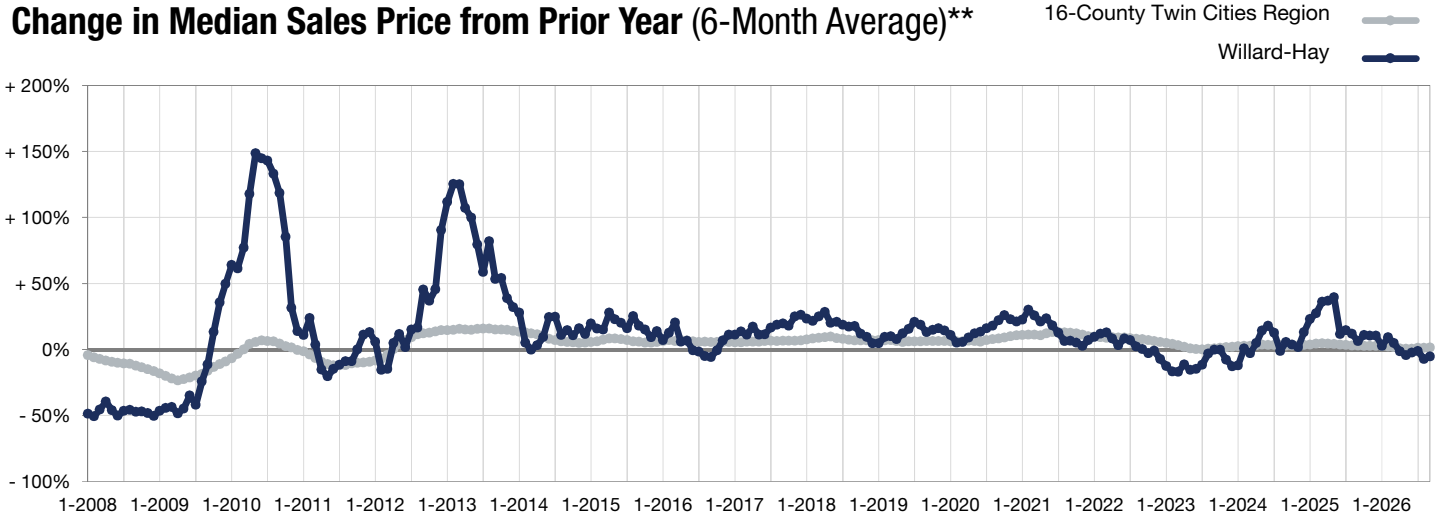
September



Rolling 12 Months



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.
This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

Current as of October 7, 2026. All data from NorthstarMLS. | Copyright ShowingTime Plus, LLC.