# Local Market Update – October 2026

A RESEARCH TOOL PROVIDED BY **MINNEAPOLIS AREA REALTORS®**

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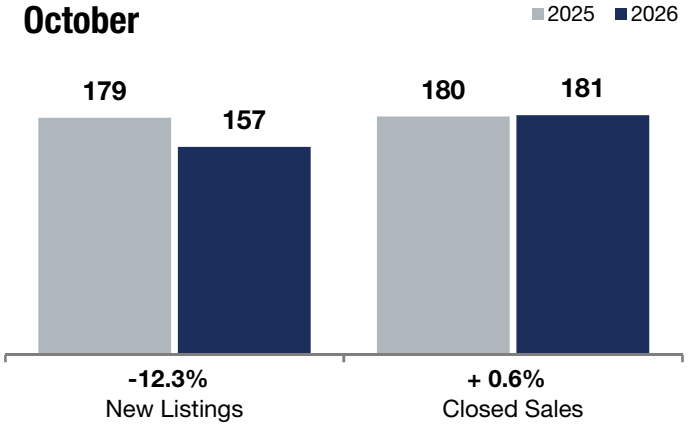
# Brainerd MSA

| - 12.3% | + 0.6% | + 5.3% |
|---|---|---|
| Change in **New Listings** | Change in **Closed Sales** | Change in **Median Sales Price** |

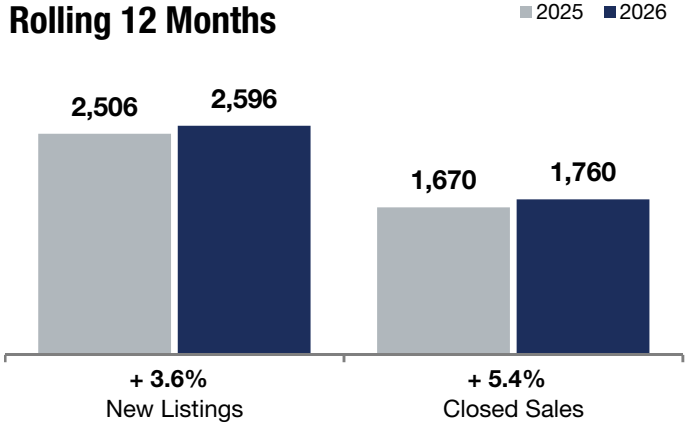
| | October | | | Rolling 12 Months | | |
|---|---|---|---|---|---|---|
| | 2025 | 2026 | + / – | 2025 | 2026 | + / – |
| New Listings | 179 | **157** | -12.3% | 2,506 | **2,596** | + 3.6% |
| Closed Sales | 180 | **181** | + 0.6% | 1,670 | **1,760** | + 5.4% |
| Median Sales Price* | $385,000 | **$405,370** | + 5.3% | $369,000 | **$376,000** | + 1.9% |
| Average Sales Price* | $520,351 | **$589,591** | + 13.3% | $485,502 | **$524,528** | + 8.0% |
| Price Per Square Foot* | $270 | **$274** | + 1.5% | $265 | **$270** | + 2.0% |
| Percent of Original List Price Received* | 95.6% | **93.6%** | -2.1% | 96.4% | **95.7%** | -0.7% |
| Days on Market Until Sale | 66 | **81** | + 22.7% | 69 | **81** | + 17.4% |
| Inventory of Homes for Sale | 657 | **636** | -3.2% | -- | -- | -- |
| Months Supply of Inventory | 4.7 | **4.4** | -6.4% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

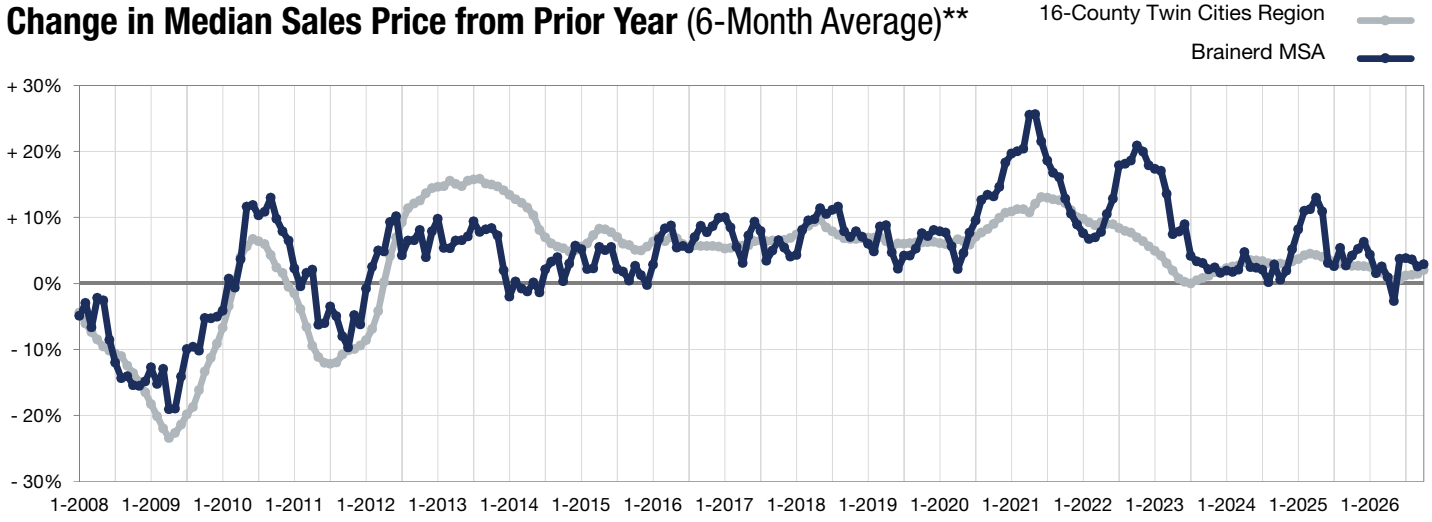
## October




## Rolling 12 Months




## Change in Median Sales Price from Prior Year (6-Month Average)**




** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.
This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

Current as of November 6, 2026. All data from NorthstarMLS. | Copyright ShowingTime Plus, LLC.