Local Market Update – July 2026

A RESEARCH TOOL PROVIDED BY **MINNEAPOLIS AREA REALTORS®**

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White Bear Lake

+ 9.3%	+ 28.6%	+ 4.3%
Change in **New Listings**	Change in **Closed Sales**	Change in **Median Sales Price**

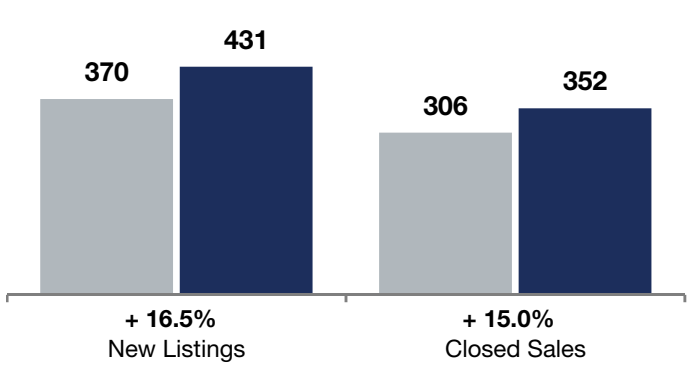
	July			Rolling 12 Months		
	2025	2026	+ / –	2025	2026	+ / –
New Listings	43	**47**	+ 9.3%	370	**431**	+ 16.5%
Closed Sales	35	**45**	+ 28.6%	306	**352**	+ 15.0%
Median Sales Price*	$350,000	**$365,000**	+ 4.3%	$360,000	**$363,500**	+ 1.0%
Average Sales Price*	$403,357	**$396,460**	-1.7%	$385,017	**$420,847**	+ 9.3%
Price Per Square Foot*	$236	**$230**	-2.6%	$216	**$231**	+ 6.9%
Percent of Original List Price Received*	99.0%	**99.1%**	+ 0.1%	99.9%	**99.5%**	-0.4%
Days on Market Until Sale	30	**35**	+ 16.7%	34	**36**	+ 5.9%
Inventory of Homes for Sale	47	**54**	+ 14.9%	--	--	--
Months Supply of Inventory	1.8	**1.9**	+ 5.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

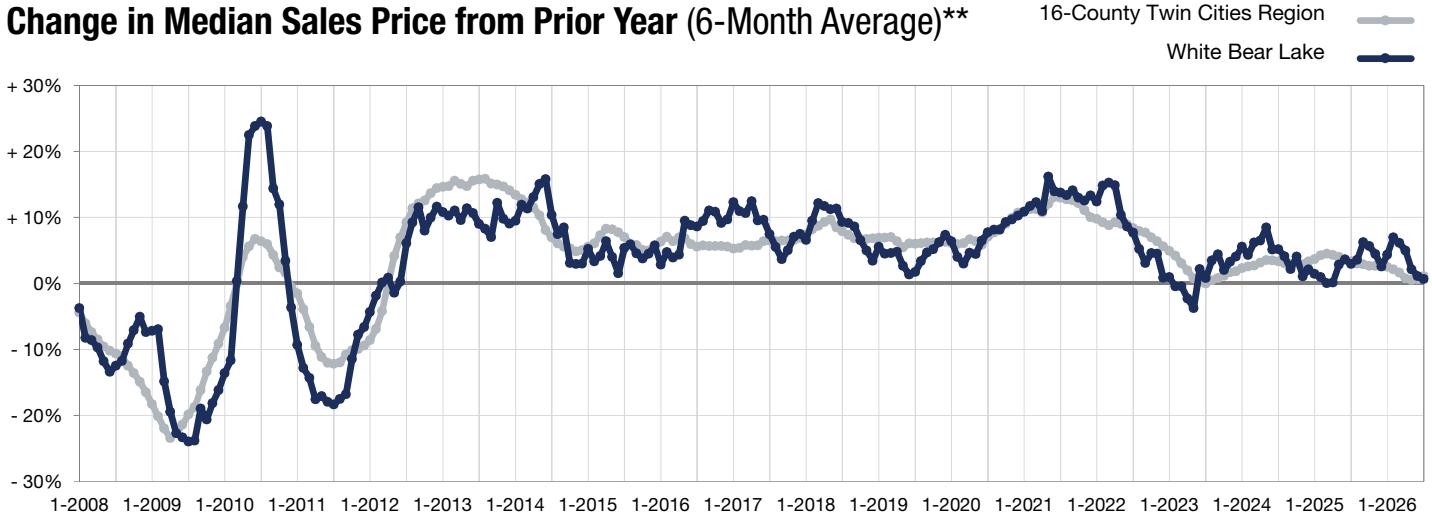
July



Rolling 12 Months



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.
This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

Current as of August 7, 2026. All data from NorthstarMLS. | Copyright ShowingTime Plus, LLC.