

# 13-County Twin Cities Region

**+ 4.3%**

Change in  
New Listings

**- 6.8%**

Change in  
Closed Sales

**+ 4.5%**

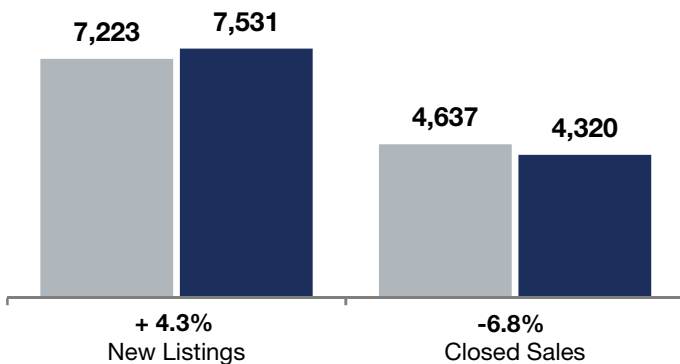
Change in  
Median Sales Price

|  | April     |                  |        | Rolling 12 Months |                  |        |
|--|-----------|------------------|--------|-------------------|------------------|--------|
|  | 2018      | 2019             | + / -  | 2018              | 2019             | + / -  |
| New Listings                             | 7,223     | <b>7,531</b>     | + 4.3% | 72,195            | <b>74,078</b>    | + 2.6% |
| Closed Sales                             | 4,637     | <b>4,320</b>     | -6.8%  | 59,510            | <b>57,637</b>    | -3.1%  |
| Median Sales Price*                      | \$269,900 | <b>\$282,000</b> | + 4.5% | \$252,500         | <b>\$270,000</b> | + 6.9% |
| Average Sales Price*                     | \$315,885 | <b>\$329,021</b> | + 4.2% | \$301,395         | <b>\$317,356</b> | + 5.3% |
| Price Per Square Foot*                   | \$153     | <b>\$162</b>     | + 5.6% | \$146             | <b>\$156</b>     | + 6.6% |
| Percent of Original List Price Received* | 99.9%     | <b>99.5%</b>     | -0.4%  | 98.6%             | <b>98.9%</b>     | + 0.3% |
| Days on Market Until Sale                | 52        | <b>56</b>        | + 7.7% | 52                | <b>48</b>        | -7.7%  |
| Inventory of Homes for Sale              | 9,532     | <b>9,385</b>     | -1.5%  | --                | --               | --     |
| Months Supply of Inventory               | 1.9       | <b>2.0</b>       | + 5.3% | --                | --               | --     |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

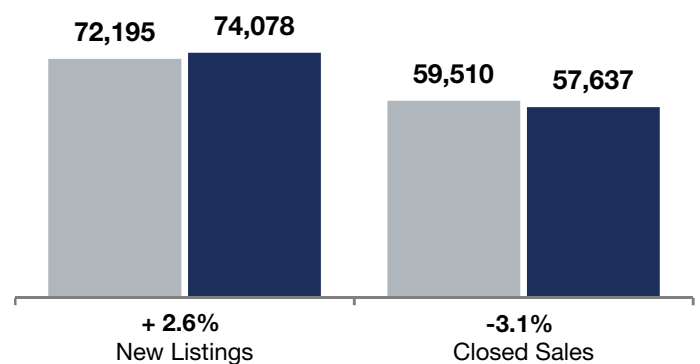
## April

■ 2018 ■ 2019



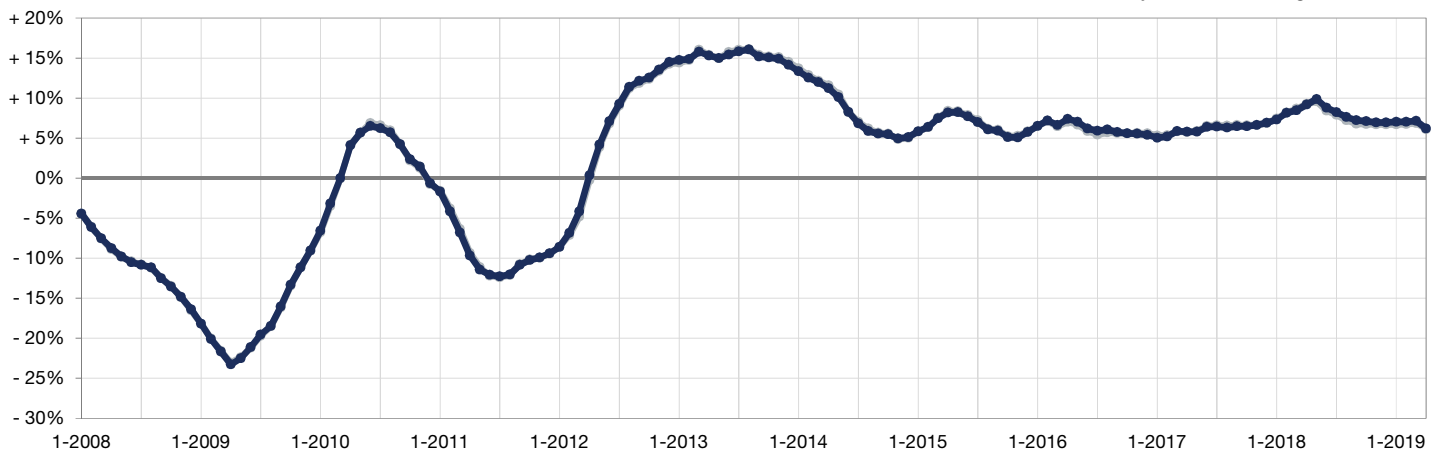
## Rolling 12 Months

■ 2018 ■ 2019



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region —  
 13-County Twin Cities Region —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.