

Norwood Young America

- 10.0%

+ 33.3%

- 1.2%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	January			Rolling 12 Months		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	20	18	-10.0%	137	98	-28.5%
Closed Sales	3	4	+ 33.3%	87	73	-16.1%
Median Sales Price*	\$214,900	\$212,250	-1.2%	\$220,000	\$224,900	+ 2.2%
Average Sales Price*	\$236,285	\$204,819	-13.3%	\$233,576	\$249,906	+ 7.0%
Price Per Square Foot*	\$128	\$114	-10.8%	\$125	\$137	+ 9.0%
Percent of Original List Price Received*	96.9%	96.2%	-0.7%	99.0%	98.6%	-0.4%
Days on Market Until Sale	55	60	+ 9.1%	84	81	-3.6%
Inventory of Homes for Sale	25	22	-12.0%	--	--	--
Months Supply of Inventory	3.6	3.7	+ 2.8%	--	--	--

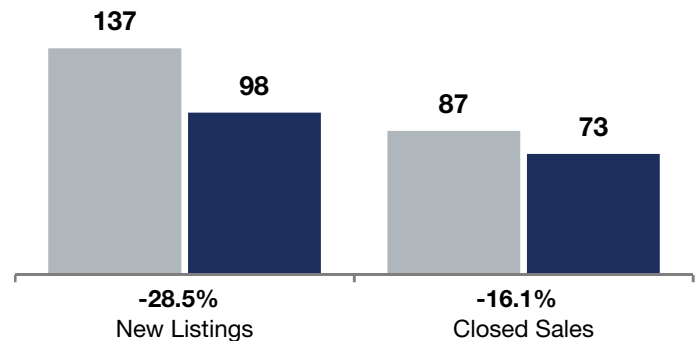
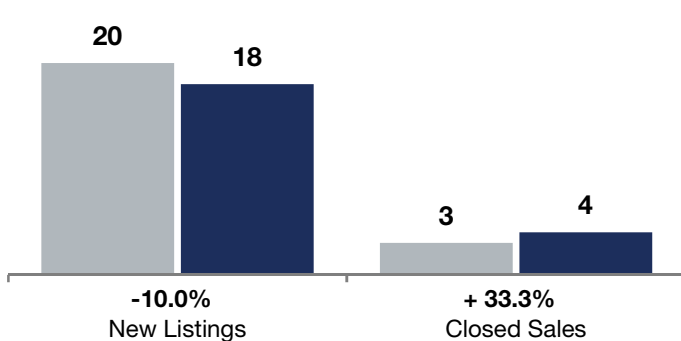
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2019 ■ 2020

Rolling 12 Months

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
Norwood Young America — Norwood Young America



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.