

## Waconia

**+ 19.4%**

Change in  
New Listings

**+ 12.1%**

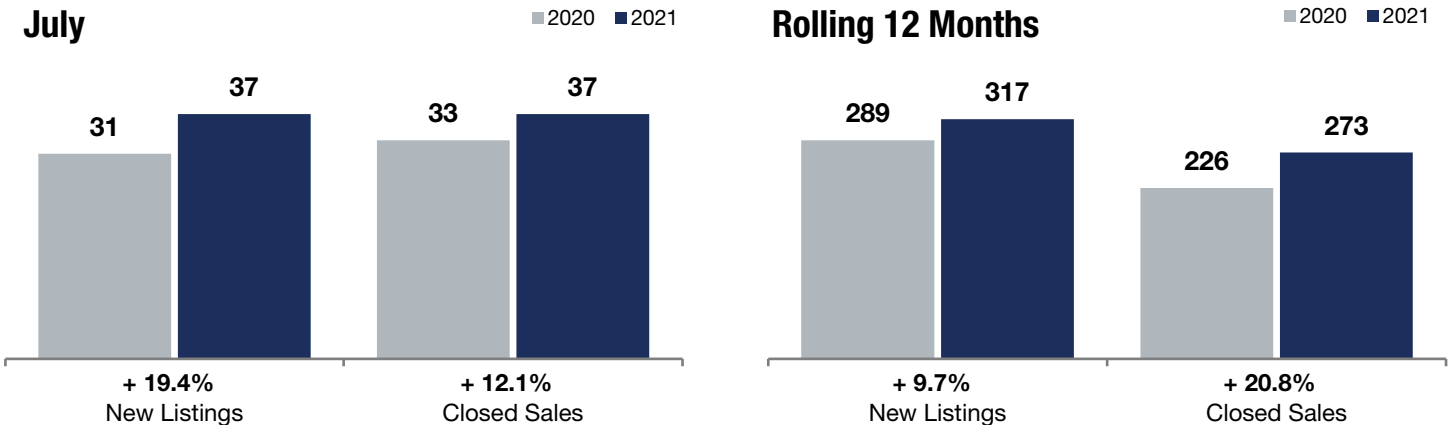
Change in  
Closed Sales

**+ 34.1%**

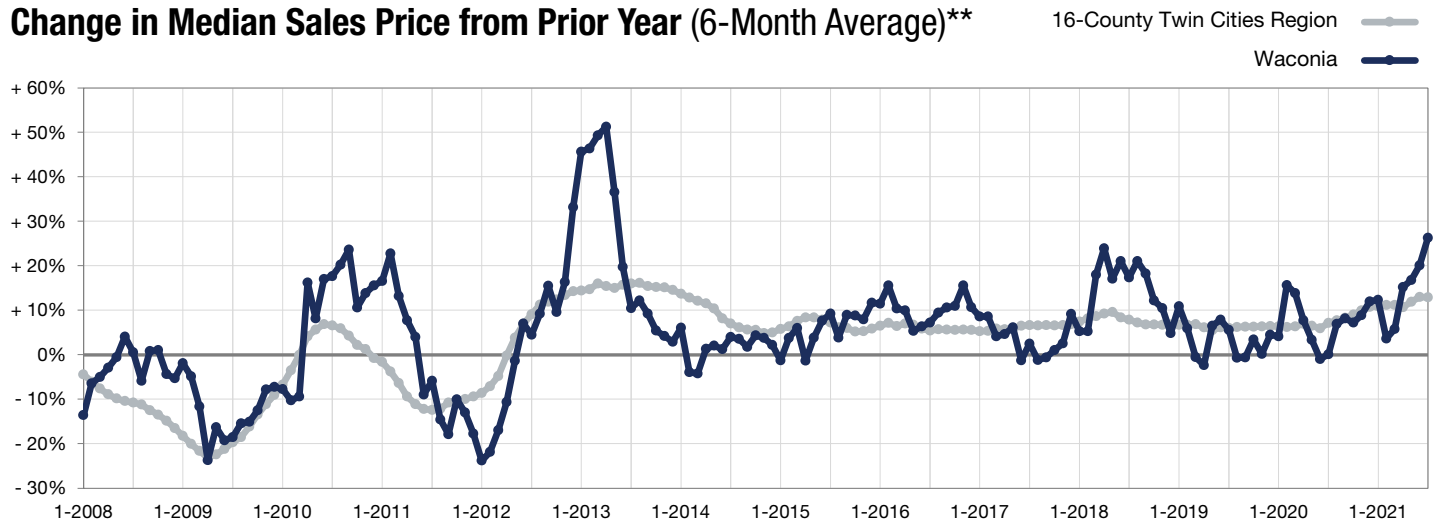
Change in  
Median Sales Price

	July			Rolling 12 Months		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	31	37	+ 19.4%	289	317	+ 9.7%
Closed Sales	33	37	+ 12.1%	226	273	+ 20.8%
Median Sales Price*	\$328,000	\$440,000	+ 34.1%	\$313,500	\$364,750	+ 16.3%
Average Sales Price*	\$358,130	\$550,364	+ 53.7%	\$350,735	\$404,196	+ 15.2%
Price Per Square Foot*	\$152	\$210	+ 38.0%	\$150	\$170	+ 13.6%
Percent of Original List Price Received*	100.8%	105.0%	+ 4.2%	98.8%	102.1%	+ 3.3%
Days on Market Until Sale	34	4	-88.2%	44	17	-61.4%
Inventory of Homes for Sale	25	19	-24.0%	--	--	--
Months Supply of Inventory	1.3	0.8	-38.5%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.