

Rolling 12 Months

+ 68.4%

- 5.3%

+ 7.4%

Change in **New Listings**

March

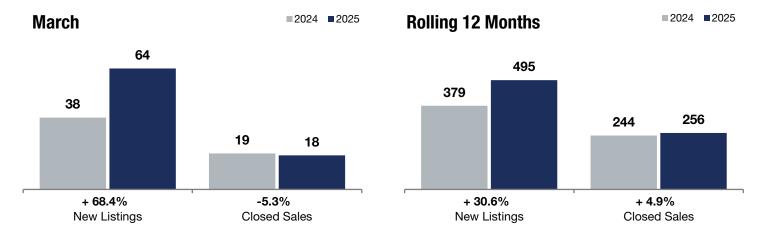
Change in Closed Sales

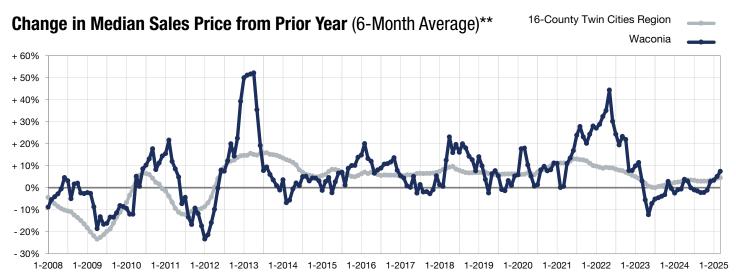
Change in Median Sales Price

Waconia

				3		
	2024	2025	+/-	2024	2025	+/-
New Listings	38	64	+ 68.4%	379	495	+ 30.6%
Closed Sales	19	18	-5.3%	244	256	+ 4.9%
Median Sales Price*	\$432,505	\$464,695	+ 7.4%	\$460,018	\$465,000	+ 1.1%
Average Sales Price*	\$432,858	\$477,422	+ 10.3%	\$461,721	\$477,496	+ 3.4%
Price Per Square Foot*	\$194	\$209	+ 7.8%	\$205	\$208	+ 1.5%
Percent of Original List Price Received*	95.6%	101.1%	+ 5.8%	97.2%	98.7%	+ 1.5%
Days on Market Until Sale	40	22	-45.0%	43	41	-4.7%
Inventory of Homes for Sale	44	76	+ 72.7%			
Months Supply of Inventory	2.0	3.5	+ 75.0%			

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.