

## Waconia

**- 8.6%**

Change in  
New Listings

**- 5.7%**

Change in  
Closed Sales

**+ 19.4%**

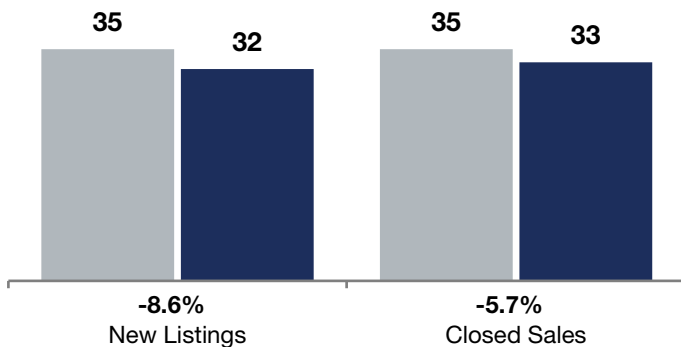
Change in  
Median Sales Price

	August			Rolling 12 Months		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	35	32	-8.6%	290	314	+ 8.3%
Closed Sales	35	33	-5.7%	234	272	+ 16.2%
Median Sales Price*	\$360,000	<b>\$430,000</b>	+ 19.4%	\$324,950	<b>\$375,000</b>	+ 15.4%
Average Sales Price*	\$415,331	<b>\$436,632</b>	+ 5.1%	\$368,097	<b>\$406,233</b>	+ 10.4%
Price Per Square Foot*	\$165	<b>\$172</b>	+ 3.9%	\$152	<b>\$171</b>	+ 12.5%
Percent of Original List Price Received*	100.5%	<b>102.3%</b>	+ 1.8%	99.2%	<b>102.4%</b>	+ 3.2%
Days on Market Until Sale	30	<b>14</b>	-53.3%	42	<b>15</b>	-64.3%
Inventory of Homes for Sale	28	<b>28</b>	0.0%	--	--	--
Months Supply of Inventory	1.4	<b>1.2</b>	-14.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

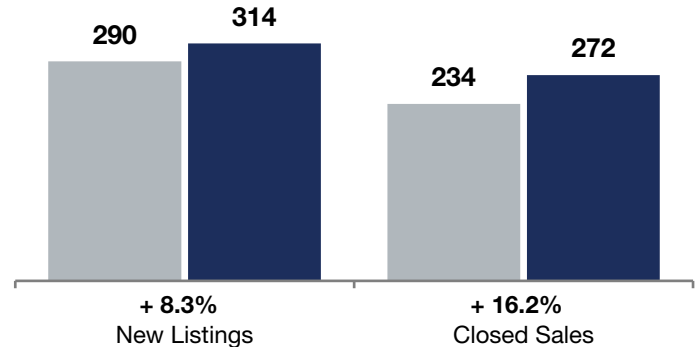
### August

■ 2020 ■ 2021



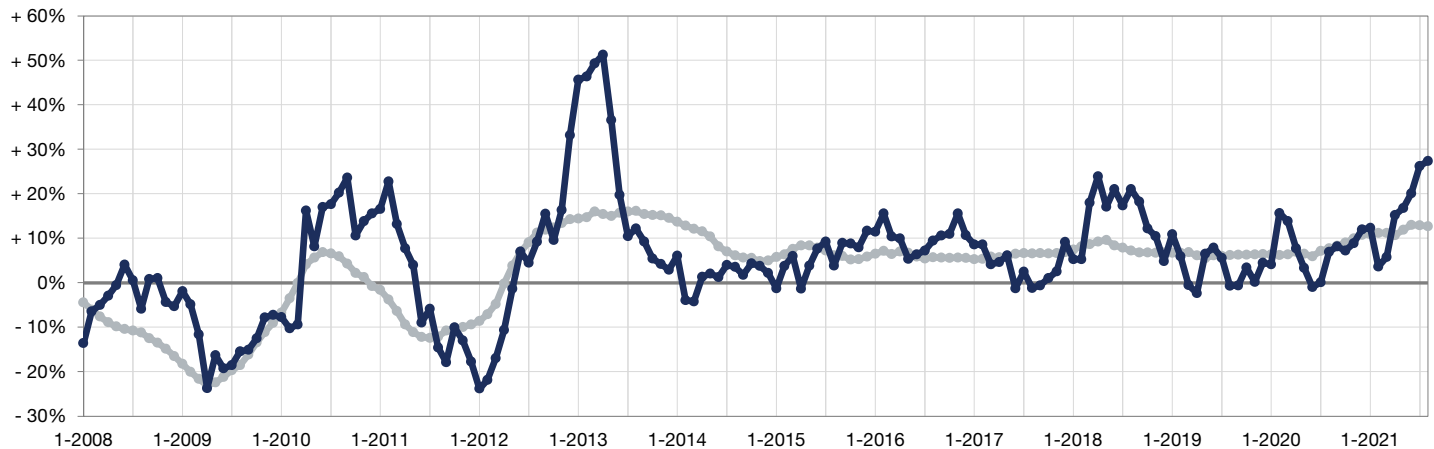
### Rolling 12 Months

■ 2020 ■ 2021



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region — 16-County Twin Cities Region  
Waconia — Waconia



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.