

Waconia

- 33.3%

Change in
New Listings

- 8.3%

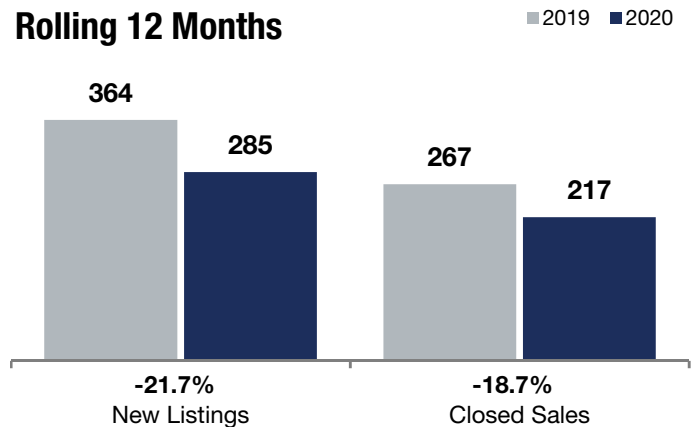
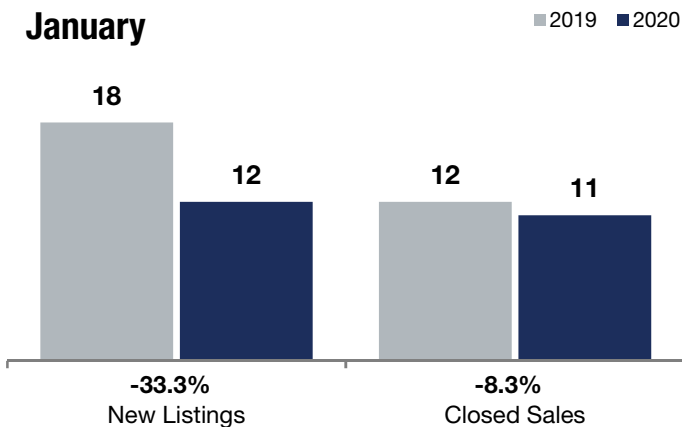
Change in
Closed Sales

+ 1.0%

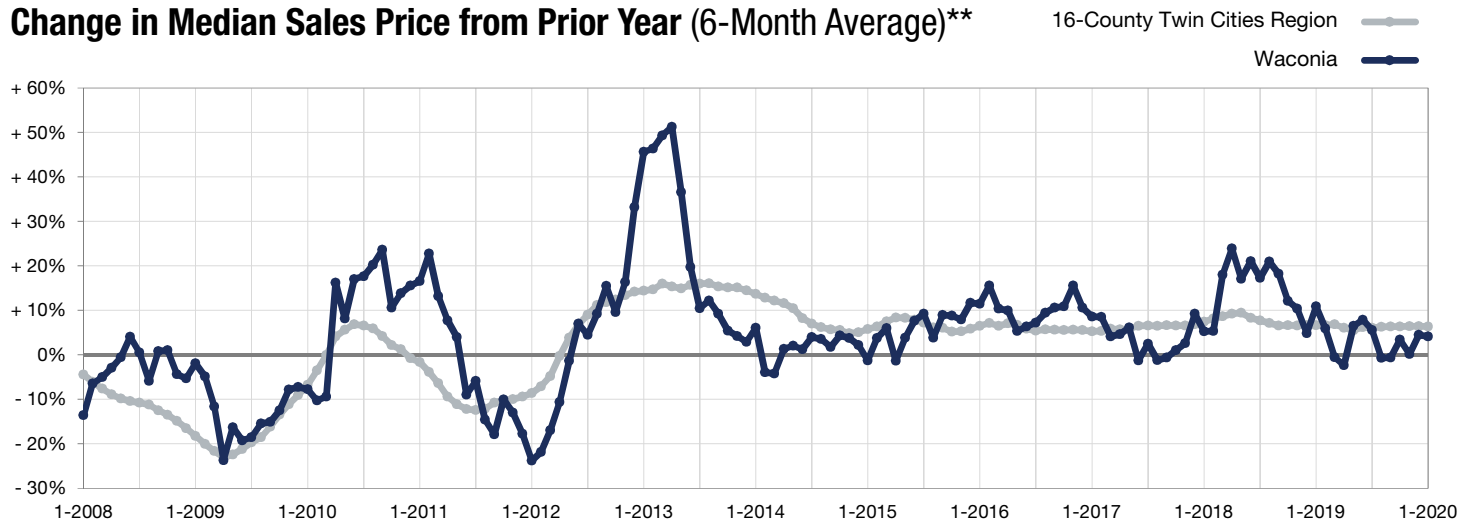
Change in
Median Sales Price

	January			Rolling 12 Months		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	18	12	-33.3%	364	285	-21.7%
Closed Sales	12	11	-8.3%	267	217	-18.7%
Median Sales Price*	\$323,250	\$326,500	+ 1.0%	\$309,900	\$315,000	+ 1.6%
Average Sales Price*	\$313,273	\$462,200	+ 47.5%	\$327,942	\$350,456	+ 6.9%
Price Per Square Foot*	\$142	\$149	+ 4.9%	\$143	\$149	+ 4.1%
Percent of Original List Price Received*	98.0%	95.7%	-2.3%	98.7%	98.2%	-0.5%
Days on Market Until Sale	37	60	+ 62.2%	41	50	+ 22.0%
Inventory of Homes for Sale	36	18	-50.0%	--	--	--
Months Supply of Inventory	1.6	1.0	-37.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.